NORTHEAST FLORIDA FREIGHT MOVEMENT STUDY FLORIDA TRADE & LOGISTICS INSTITUTE 2016 - YEAR IN REVIEW

JANUARY 25, 2017

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CHAIR, FLORIDA TRADE & LOGISTICS INSTITUTE









Florida Trade & Logistics Institute

Lead public and private leaders to intensify efforts to excel as a global hub by accomplishing the goals of the Florida Trade and Logistics Study 2.0 in the next three to five years.



ENCOURAGE STATE TRANSPORTATION PARTNERS TO BUILD ON PROGRESS AND EMPHASIS ON FREIGHT, TRADE AND LOGISTICS



POSITION FLORIDA AS THE LEADING LOCATION FOR TRADE AND LOGISTICS-RELATED EDUCATION TRAINING FOR THE AMERICAS.



POSITION FLORIDA FOR A LEADERSHIP ROLE AT THE FEDERAL LEVEL



TIMELINE OF KEY ACTIVITIES HOUSE BILL 599 PANAMA CANAL **EXPANSION MAP-21** 2013 2011 2012 Freight Mobility & Trade HB 257 - Freight **Logistics Zones MAP-21 NATIONAL** FLORIDA: MADE FOR TRADE **FREIGHT** STRATEGIC PLAN FLERIDA CHAMBER PHASE 2

RAIL/INTERSTATE INFRASTRUCTURE













QUANTITY FLORIDA STATE LINE TRUCK COUNTS



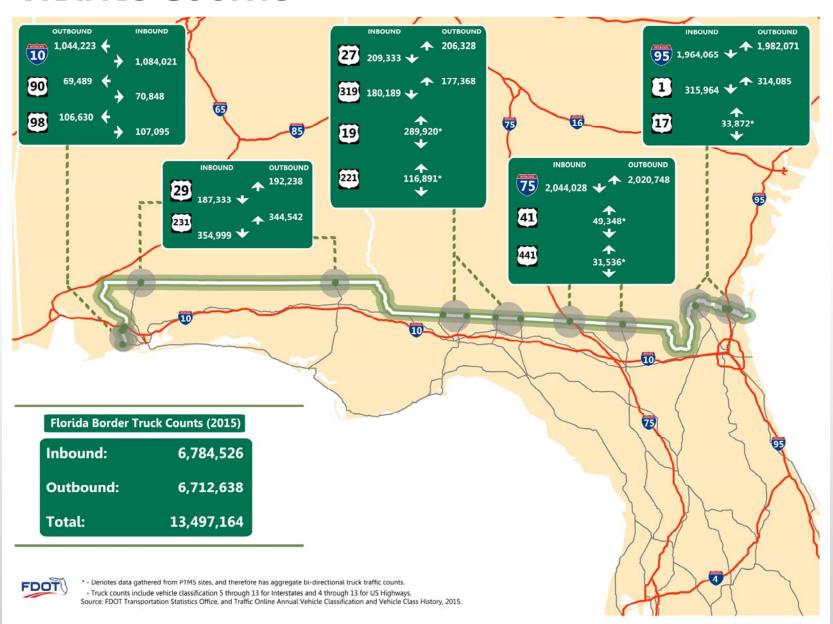
FLORIDA STATE LINE TRUCK COUNTS | Total annual truck count for the Florida State Line from

2008-2015 (in millions)

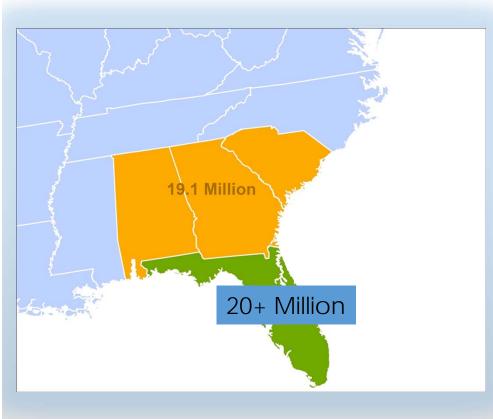




FLORIDA STATE LINE TRUCK TRAFFIC COUNTS



WHY FLORIDA?



- » Gateway Role Embraced by State & Regions
- » Public and Private Sectors Collaborate
- » Baby Boomers & Millennials both want to live here with similar styles (urban/no cars)
- » Are we ready to handle the transportation needs of those with money, and those who will make it by 2030?
- » 50m of the 105m visitors drive to Florida allong Interstates!
- » We are not in the "ditch"!!

T & L INSTITUTE MEETINGS



JAXPORT - Dec 2015





Rob Palmer, Chair of the Florida Chamber's Florida Trade & Logistics Institute, speaking at the Florida Chamber's 2016 International Days.

"Florida's diversity of cultures, 100 million visitors a year, major seaports, railroads, and interstate connections to the rest of the U.S., places us in a position to increase our standing as a national player regarding freight, logistics and international trade."

> ROB PALMER Chair, Florida Trade & Logistics Institute Florida Chamber of Commerce

Why It Matters to Florida

The Florida Chamber is committed to connecting Florida's business community to global opportunities and leveraging resources and investments to maintain and expand Florida's position as an international trade leader. In order to meet the goal of doubling Florida-origin exports, Florida's role in international trade must continue to strengthen.

Florida has more than 500,000 jobs in transportation, trade and logistics. For the past three years, Florida has exported an average of 564 billion in goods sourced in our state. Florida has more than 60,000 companies registered to export, and more than 95 percent of our state's exporters are small-to-medium-sized businesses that produce two-thirds of Florida's total export value.

Florida's Competitiveness Agenda

According to the Florida Chamber Foundation's *Trade and Logistics 2.0* report, Florida can create more than 150,000 high-wage jobs by growing manufacturing, exports and trade and logistics. By leveraging and growing these opportunities, Florida can take advantage of becoming the global hub for trade.

The Florida Chamber's Trade & Logistics Institute shares information found in the *Trade* and Logistics 20 report to Florida's diverse regions, through meetings, webinars and field visits. The regional discussions help drive action and advocacy that benefits Florida's global econorm- both from a local and a federal level.

The Fight for Free Enterprise Continues

In order to become the number one state in the nation for innovation and economic development, we must continue to attract and retain high-skilled talent, target growing industries and continue to work toward the recommendations set forth in the Florida Chamber Foundation's Trade and Logistics 2.0 (TL2) report.

ACT NOW:

The Florida Chamber recognizes the importance of trade advocacy and manufacturing efforts and has opened a new South Florida office led by Alice Ancona, Director of Global Outreach. For more information on TL2 recommendations, to engage your business in our international efforts, or to get involved with International Days, contact Alice at aancona@fichamber.com





Future of Florida Sept 2016 Florida Polytechnic University

March 2017

Port Tampa Bay Oct 2016

> FEC/MIA - Feb 2016 Port Miami - Dec 2016

FREIGHT & LOGISTICS: ON FLORIDA'S MIND



QUESTIONS & ANSWERS







